

Management Team

Rüdiger Schmidt **Chief Sales Officer Housing Industry** **& Infrastructure (CSO HI&I)**

In his role as Chief Sales Officer Housing Industry & Infrastructure and member of the senior management team, Rüdiger Schmidt is responsible for the cooperation with the housing industry as well as all infrastructure projects of Tele Columbus AG since February 2019. Furthermore, he steers the local sales offices and the Group's various partnerships with housing unions, municipal utilities as well as other infrastructure operators.

Rüdiger Schmidt started his career at Kabelfernsehen München Servicenter GmbH (KMS), the leading local cable operator in Munich. Since 1989 he held leading positions at KMS, maintaining close relationships with the housing industry for the supply of cable TV and increasingly broadband services as well. Both at KMS and pepcom he was responsible as Managing Director for the housing industry sales as well as the infrastructure projects. Following the integration of KMS and pepcom into the Tele Columbus Group, he became Director Key Account Management Region South in 2016.

